



This is John, who is married to Jane with one child. John is a 57 year old engineer. He had a pension with his previous employer and when he became self-employed he set up another plan. Their only daughter Susan has finished college already and their mortgage is nearly paid off. John would like to be able to help Susan when she is ready to step onto the property ladder.

## WHAT TO DO IF YOU'RE 50-SOMETHING

### **SET UP A PENSION REVIEW**

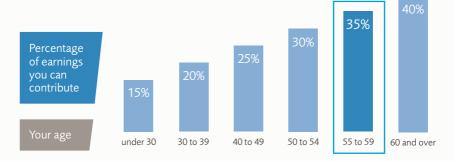
As you enter your 50s retirement doesn't seem quite so far away. It's time for some more detailed planning. The key thing to realise is that, whatever your current situation, there's plenty you can do to improve your lifestyle in retirement, providing you act now. Your Financial Broker or Adviser will review your existing Pension Plans and discuss your expected retirement goals.

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It's true to say that the sooner you start a pension, the longer it has to grow. But if you don't have a pension, that doesn't mean you've missed the boat altogether. The system is designed to help you catch up. The older you are, the higher the percentage of your salary you can invest in a pension.

Don't worry about the years that have gone, just maximise your efforts in the years to come and use all your extra income tax relief.

### MAXIMISE YOUR INCOME TAX RELIEF



So for example, if John's salary is €60,000 he could invest up to €21,000 (35% of €60,000) and receive income tax relief on this contribution, resulting in a net cost of €16,800 at 20% income tax relief or €12,600 at 40% income tax relief. Pension income in retirement is subject to income tax at your highest rate on withdrawal, Universal Social Charge (USC), PRSI (if applicable) and any other taxes or government levies due at that time.

#### TAKING LESS RISK APPROACHING RETIREMENT AGE

As you're approaching retirement age you're probably more cautious and may want to consider investing in lower risk funds.

Irish Life offer a very practical solution called Lifestyling. This involves gradually moving your own choice of funds to a mix of medium-risk to low-risk funds as you move closer to retirement. These strategies are suitable if you want to invest in high-risk or medium-risk funds over the term of your pension plan but want to move gradually into a mix of medium-risk and low-risk funds as you get nearer retirement. Ask your Financial Broker or Adviser for details.

#### **OPTIONS FOR RETIREMENT**

When you reach your retirement age there are some different options of what to do with your Pension Fund. It is important that you start looking at them early to plan for the approach that suits you best.

## Checklist for 50 something



- If you have a pension already, do you know what type of funds it's invested in?
- Have you considered moving to lower risk funds?
  Your Financial Broker or Adviser can help you with this.
- Have you considered and made plans for your options in retirement? For example, whether you're going to take your pension as an income or mix of lump sum and income.
- You should take time to read your Pension Benefit Statements and keep track online.
- Are you reviewing your pension with your Financial Broker or Adviser at least every year?
- Are you claiming the full income tax relief you're entitled to?
- If you have a company pension, are you keeping track of your employment details?

Check out the online Pension Calculator at www.irishlife.ie/pensions to see the kind of income you can expect in retirement.





# For advice

on how to make the most of your retirement savings now, book a meeting with your Financial Broker or Adviser today.

## WHY CHOOSE IRISH LIFE?



Ireland's leading life insurance and pensions provider (based on market share 2014). Irish Life have been helping people in Ireland plan for their retirement for **OVER**75 YEARS.



Irish Life's investment manager won **TWO MAJOR AWARDS** at the European Pension Awards 2014.



Irish Life's investment manager manages over €50 BILLION the most money for people in Ireland.



We offer an innovative range of investment funds called Irish Life MAPS – a range of five Multi-Asset Portfolio funds to suit a range of investors from careful to very adventurous.



## >1 MILLION

Irish Life have over 1 MILLION CUSTOMERS in Ireland.



With **24/7 online service** and a Dundalk based customer service team Irish Life aim for the highest quality customer service.



Irish Life is now part of the Great-West Lifeco group of companies, one of the world's leading life assurance organisations.





### **NEED SOME ADVICE?**

To discuss your retirement plan contact your Financial Broker or Adviser today.

Information is correct as of August 2015.

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